



# EnviroStars Application/Worksheet

## Landscapers & Nurseries

### BECOME AN ENVIROSTARS CERTIFIED BUSINESS

#### Program Requirements

- You do not generate large quantities of hazardous waste. (*For example, waste related to chemicals, solvents, cleaners, pesticides, coatings, acids, caustics, and metals.*)
- You set a goal to reduce hazardous materials/waste and improve practices.
- You receive a site visit from an EnviroStars representative to verify that you meet qualification standards.

#### Rating System

★★

To earn **2-Stars**, you must properly manage all wastes and outline a plan for reducing waste and hazardous materials.

★★★

To earn **3-Stars**, you must have routine, on-going systems in place to reclaim and/or properly manage all materials and wastes, and for going beyond compliance.

★★★★

To earn **4-Stars**, you must inform customers and the public about your commitment to environmentally responsible practices and demonstrate you have eliminated hazardous materials and wastes.

★★★★★

To earn **5-Stars**, you must show environment-related leadership among peers within your industry and/or the community, have a solid waste reduction program, and implement measures to save energy, protect air and water quality, and incorporate a broad array of "greener" business practices.

#### Renewal

You must renew your EnviroStars status by demonstrating how you've made progress towards achieving your stated goal(s). With renewal, you are able to continue using the EnviroStars logo. Continue to improve upon your "green business" practices and you may earn more stars and more recognition. We will contact you for periodic review visits.

#### Benefits

- Create safer, healthier work environment
- Save on disposal and material costs
- Attract new customers
- Improve staff retention & awareness
- Increase efficiencies in operations
- Reduce liability from property contamination and accidents

The EnviroStars window decal, logo, and certificate help you communicate your commitment to protect the environment. More proactive efforts to reduce hazardous materials and waste may result in additional recognition:

- Highlights in radio advertisements
- Profiles in local newspapers
- Achievement award nominations
- Website listings and links

#### How to Apply

**Tell us how you have reduced hazardous materials, emissions and waste at your business, and which greener practices are in place.** Give examples and describe your practices for each section in this worksheet. Decide what you will do to add to your efforts for the coming year and set a goal to increase environmentally responsible practices. Attach additional sheets if needed.

*Be sure to keep a copy for yourself.*

**Contact your county's EnviroStars representative listed on page 2 for a certification visit.** On-site consultants can go through the worksheet with you in person while checking your business policies and practices.

**Send the completed worksheet to your county's EnviroStars program (address on page 2) or give it to the on-site consultant during their visit to your business.**

**Please mail your completed worksheet to the appropriate county EnviroStars address below, or complete it with the representative who visits your site.**

**Jefferson County**

EnviroStars  
c/o Environmental Health Dept.  
615 Sheridan St.  
Port Townsend, WA 98368  
*Questions or information: 360-385-9444 or*  
[www.jeffersoncountypublichealth.org/index.php](http://www.jeffersoncountypublichealth.org/index.php)

**King County**

EnviroStars  
c/o Local Haz Waste Management Program  
130 Nickerson St #100  
Seattle, WA 98109  
*Questions or information: 206-263-3063 or*  
[www.envirostars.org](http://www.envirostars.org)

To schedule a site consultation call:  
206-263-8899

**Kitsap County**

EnviroStars  
c/o Kitsap County Health District  
345 6<sup>th</sup> St #300,  
Bremerton, WA 98337-1866  
*Questions or information: 360-337-5604*  
*or*  
[www.kitsapcountyhealth.com/environmental\\_health/solid\\_waste/envirostars.htm](http://www.kitsapcountyhealth.com/environmental_health/solid_waste/envirostars.htm)

**Pierce County**

EnviroStars c/o Environmental Health  
Tacoma-Pierce County Health Department  
3629 South D Street (MS:307)  
Tacoma, WA 98418-6813  
*Questions or information: 253-798-6429 or*  
[www.tpchd.org/envirostars](http://www.tpchd.org/envirostars)

**Skagit County**

EnviroStars c/o  
Skagit County Public Health Department  
700 So 2nd St, #301, Mount Vernon, WA 98273  
*Questions or information: 360-336-9380 or*  
[www.skagitcounty.net/common/asp/default.asp?d](http://www.skagitcounty.net/common/asp/default.asp?d)

**Spokane County**

EnviroStars  
c/o Spokane River Forum  
2206 S Sherman St  
Spokane, WA 99203  
*Questions or information: 509-847-4337 or*  
[www.spokaneriverforum.com](http://www.spokaneriverforum.com)

**Whatcom County**

EnviroStars  
Whatcom County Health Department  
c/o Environmental Health  
509 Girard St  
Bellingham, WA 98225  
*Questions or information: 360-676-6724*  
*x50870*  
[www.whatcomcounty.us](http://www.whatcomcounty.us)

**General questions? Call the EnviroStars Hotline 1-877-220-7827 (STAR) or consult**  
[www.envirostars.org](http://www.envirostars.org)



## EnviroStars Application/Worksheet for Landscapers and Nurseries

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Name of business \_\_\_\_\_ Phone/ Fax \_\_\_\_\_

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Email \_\_\_\_\_ Website \_\_\_\_\_

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Location Address                  Street                  City                  State                  Zip

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Mailing Address (if different)   Street                  City                  State                  Zip

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Worksheet prepared by:                  Name                  Title

Have you had a site visit yet from EnviroStars? Yes      No      Not sure

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Name of site visit consultant \_\_\_\_\_

I certify that the information presented in this application is correct to the best of my knowledge. I volunteer to uphold the standards of the EnviroStars program by reducing and properly managing hazardous waste. If my business no longer meets program certification requirements, I will notify my EnviroStars representative. I will also refrain from promoting my business as an EnviroStar and will refrain from using the EnviroStars logo in promotional efforts until the issue is resolved. I understand that use of the logo is a privilege and that the EnviroStars program maintains full rights to the logo and its use.

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**Owner signs here** \_\_\_\_\_ **Date** \_\_\_\_\_

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Print Name \_\_\_\_\_

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EnviroStars representative approval \_\_\_\_\_ **Date** \_\_\_\_\_

**For more information about the EnviroStars Program see**  
**[www.envirostars.org](http://www.envirostars.org)**

## Business/Organization Information

These questions help us understand the scope of your activities. Some questions apply to design and others to maintenance.

Government agencies and other large facilities are eligible for the EnviroStars Program. For questions in this application relating to customer services offered by landscapers, please consider each park, school, or site a 'customer'.

What service(s) is your business/organization currently offering to customers or doing onsite? (*Check all that apply*)

- Design landscapes
- Install landscapes
- Maintain landscapes
- Fertilize landscapes
- Install irrigation systems
- Maintain irrigation systems
- Water/Irrigate
- Maintain turf (fertilize, overseed, aerate, etc.)
- Apply pesticides\* to lawns
- Apply pesticides\* to landscapes
- Prune
- Mow
- Maintain golf courses
- Maintain athletic fields
- Sell plants
- Sell products
- Sell compost

\* Pesticides include fungicides, insecticides, herbicides and other pest control products, including combination products like 'weed and feed,' and 'soft' pesticides like neem oil, vinegar herbicides and others. Pesticides are registered in the State of Washington.

List other landscape and nursery activities:

In general, what types of properties or property owners do you work with? (e.g., residential, commercial, institutional; golf courses; etc.)

How many employees work for your company during your busy season? \_\_\_\_\_

How many sites do you work on annually? \_\_\_\_\_

What is the *approximate* total acreage of your site(s)?

<1 acre \_\_\_\_\_

1 – 10 acres \_\_\_\_  
11-100 acres \_\_\_\_  
>100 acres \_\_\_\_

What percentage of the above acreage is turf? \_\_\_\_\_

Which of the following activities do you currently subcontract to other companies?

Pesticide application \_\_\_\_\_  
Irrigation \_\_\_\_\_  
Tree management \_\_\_\_\_  
Turf maintenance \_\_\_\_\_  
Other (please describe) \_\_\_\_\_

Anything else you'd like us to know to best understand your business and services?

## **2-STAR BUSINESS**

**<< Post this EnviroStars Goal >>**

### **Pollution Prevention Goal**

Write a hazardous product, waste reduction, or pollution prevention goal for the year. Be as specific as possible. Explain how you intend to achieve your goal by outlining the steps you will take, a timeline, and who will be responsible. *Completing the application first may help you determine a goal that will help you move up in star levels.*

Example goals: Begin tracking chemical and fertilizer use. Send staff to licensing classes. Develop monitoring checklist to give to clients.

**Our Goal:**

Owner or authorized representative's signature

Date

## Basic Practices

To qualify as a 2-Star EnviroStar, you must be able to answer “Yes” to the following questions. This ensures that basic and important practices are in place.

Is a *written* Integrated Pest Management (IPM) or Organics policy or program established and in use? **Please attach a copy.**      **Yes**      **No**

Do employees receive training on the company’s IPM /Organics program?      **Yes**      **No**      **NA**

When required, are staff who apply pesticides licensed in accordance with Washington State Department of Agriculture regulations?      **Yes**      **No**      **NA**

Do you maintain pesticide application records in accordance with WSDA requirements?      **Yes**      **No**      **NA**

Do you apply or suggest that your customers apply pesticides *only* after specific diagnosis of a pest or disease problem—as opposed to calendar-based applications—and only after offering the customer a non-pesticide solution?

**Yes**      **No**      **NA**

Are all fertilizers in use and for sale currently registered in the State of Washington? (and therefore meet heavy metals criteria).

[www.wa.gov/agr/PestFert/Fertilizers/ProductDatabase.htm](http://www.wa.gov/agr/PestFert/Fertilizers/ProductDatabase.htm)

**Yes**      **No**      **NA**

Do you have a water conservation policy and train your staff in its use, or, alternatively, do your landscape designs incorporate water conservation principles?

**Yes**      **No**      **NA**

Do you provide mulch mowing to at least half of your customers?

**Yes**      **No**      **NA**

NA = Not applicable

**Comments:**

## Verification

A challenge for our agency is to verify that “in the field” practices used by participating companies correspond to their application/worksheet submissions. We need to be confident that landscapers and nurseries we certify are actually using practices that protect the environment. This section asks you to agree to show improvement over time and to help us verify that you remain qualified on an on-going basis. We appreciate your cooperation to this end.

You agree to implement a product usage tracking system. **Yes No NA**

Upon request, you will provide a daily work route to County staff to allow for field observation of work practices.\* **Yes No NA**

You agree that County staff or designees may contact you to verify your company’s practices. You understand that these individuals would not identify themselves as representatives of the County or the EnviroStars program.\* **Yes No NA**

You agree to provide access to your documentation and business practices as requested by County staff to help verify that you meet these requirements.\* **Yes No NA**

*\*This section represents EnviroStars qualification requirements only. You will not be subject to fines or enforcement by the local Hazardous Waste Management Program based on this information.*



## 3-STAR and 4-STAR Businesses

The following sections help us verify your work within an Integrated Pest Management context. We want to learn about your site assessment, monitoring and cultural pest management practices as well as your education and training in these areas. For each of the questions below, space is provided for comments. Please feel free to explain your answers more fully.

All the information you provide should refer to current practice. However, criteria which rely on numerical data, such as fertilizer and pesticide data, must be based on a period of a calendar year.

*The previous 12 month calendar year used to calculate criteria for this application is from \_\_\_\_\_ (month and year) to \_\_\_\_\_ (month and year).*

### Site Assessment

Professional site assessments, including soil tests, give the landscape manager specific information regarding the site so that excessive or unneeded fertilizers and pesticides aren't put into the environment.

1. All new customers are offered a complete site assessment – including soil type, drainage, visual inspection, slope, and sun. (This does not measure the number of customers who actually receive and pay for this service.)    **Y   N   NA**

Comments:

2. Are as-builts and site plans reviewed prior to design and/or installation of landscapes and irrigation to determine locations of septic systems and septic reserve areas (if any)?    **Y   N   NA**

Comments:

3. If you use fertilizer, how many of your customers *are offered* a soil test including macro and micronutrients and pH? (This does not measure the number of customers who actually receive and pay for this service.)  
**<10%    All, or nearly all**

Comments:

## Fertilizer and Soil Amendments

Proper fertilization practices minimize damaging effects on water quality.

4. On turf, nitrogen application rates are at or below 4 lb/ 1000 square feet /yr and 1 lb/1000 square feet / application. (Applies to general turf conditions but not athletic fields or golf courses.)

**Y N NA**

Comments:

5. To minimize unnecessary phosphorous application, what percent of your synthetic turf fertilizer is a “no phosphorous” fertilizer? (N/A if fertilizers are organic or compost.)

**> 10 % > 20% NA**

Comments:

6. What percent of all nitrogen fertilizer applied to turf is organically derived? (This includes fertilizers derived from natural materials such as feathers and alfalfa, but does not include synthetic products like Isobutylidene Diurea [IBDU].)

**> 25 % > 35 % NA**

Comments:

7. What percent of all nitrogen fertilizer applied to turf is non-soluble nitrogen (i.e., ‘slow release’)? This includes both organic and synthetic nitrogen sources.

**>60% >80% NA**

8. Of those sites receiving fertilizer or lime, what percentage of sites receive a soil pH test at least every third year?

**> 10 % All, or nearly all NA**

Comments:

9. For nurseries: Do you sell compost, mulch, and other plant health care amendments such as compost tea or mycorrhizal fungi?

**Y N NA**

Comments:

10. For nurseries: Do you sell natural-organic lawn fertilizers and general purpose fertilizers?

**Y N NA**

Comments:

## Integrated Pest Management Practices

IPM practices allow you to protect plant health using cultural, mechanical and biological options and to reduce pollution by minimizing or eliminating pesticides. Pesticides include fungicides, insecticides, herbicides and other pest control products, including combination products like 'weed and feed,' and 'soft' pesticides like neem oil, vinegar herbicides and others. Pesticides are registered in the State of Washington.

While the goal of the Landscape and Nursery EnviroStars certification is to minimize all types of pesticide treatments, certain treatments are acceptable even at the 4 and 5-star levels. Please use the Comments section to explain your uses. Attach extra sheets if necessary.

We never use any type of pesticide.  
If you check this box, you can skip to question #15.

9. On what percent of your sites did you use weed and feed-type products?

**0 – 5%**\_\_\_    **6 – 25%**\_\_\_    **26 – 100%**

Comments:

10. Did you refrain from using fungicide for red thread disease on turf during the specified year?

**Y   N   NA**

Comments:

11. On your turf areas, did you keep applications of fungicide treatments for diseases other than red thread to less than one-tenth of one percent (0.1 %) of total turf acreage. (This question does not apply to golf courses).    **Y   N   NA**

Comments:

12. How often do you monitor sites for signs or symptoms of pest and disease problems so that they can be prevented or treated early?

**Once/year   at least 2x/year   NA**

Comments:

13. When trees in your landscape required treatment, what percentage of the time did you use aerial spray applications? **0 – 5%**   **6 – 25%**   **26 – 100%**   **NA**

Please explain why you chose aerial application instead of technologies that have less pesticide drift. Include uses for Dutch Elm Disease, Phytophthora, etc. (Attach extra sheets if necessary.)

14. For nurseries: Do you feature less toxic alternatives at your nursery, either in a separate product section or highlighted on your shelves?

**Y**   **N**

15.

a. For landscapers: List the alternatives (products and treatments) to registered pesticides you are using to improve plant health and/or manage pests. Do not include fertilizers. (Examples: compost tea; compost top dressing; kelp; “soft” pesticides like neem oil, fatty acid soap; off-season dormant oil sprays; flameweeding; nematodes, lace wings; etc.)

Note: While the goal of the Landscaper EnviroStars certification is to minimize all types of pesticide treatments, certain treatments are acceptable at the 4 and 5-star levels. Please use the Comments section to explain your uses. Attach extra sheets if necessary.

Comments:

b. For nurseries: You must carry at least one less-toxic product for every type of pesticide product you offer. Please see list of pests, diseases, and weeds on the next page and write your less toxic product(s) in the right column or write “NA” if you do not carry any products for that particular problem.

Aphids \_\_\_\_\_

Apple maggot \_\_\_\_\_

Coding moth \_\_\_\_\_

Crane fly \_\_\_\_\_

Moths \_\_\_\_\_

Root weevil \_\_\_\_\_

Scale \_\_\_\_\_

Slugs and snails \_\_\_\_\_

Black spot \_\_\_\_\_

Powdery mildew \_\_\_\_\_

Anthracnose,  
Brown rot,  
Peach leaf curl \_\_\_\_\_

Lawn weeds \_\_\_\_\_

Weeds in  
landscape beds  
or hardscape \_\_\_\_\_

Moss \_\_\_\_\_

## Soil Care

Healthy soil with the proper organic content grows healthy plants that are better able to resist drought, disease and insect damage. In many jurisdictions, stormwater codes now require incorporation of compost to improve water retention rates on new construction sites.

15. Compost is specified/used as top dressing and/or incorporated during the planting process. Y   N   NA

Comments:

Where do you get most of your compost?

16. If you purchased commercial grade compost, does it come from facilities that are permitted by WA Department of Ecology (WDOE)?\*\*  
[www.ecy.wa.gov/biblio/0207024.html](http://www.ecy.wa.gov/biblio/0207024.html) .

Sometimes \_\_\_\_\_    **At least 50% of the time** \_\_\_\_\_    **NA**

Comment:

17. Naturally derived materials, such as chipped tree trimmings, are used as mulch. Y   N   NA

Comments:

18. **Turf Areas:** Do you scarify or rototill to a depth of 8 inches or more, then add at least 1.75 inches of compost and till it into the top 6.25 inches of soil, for a total depth of 12 inches of uncompacted soil with an organic content of 5 percent?\*

**Frequently   Sometimes   Rarely   NA**

Comments:

19. **Planting Beds:** Do you scarify or rototill to a depth of 8 inches or more, then add at least 3 inches of compost and till it into the top 5 inches of soil, for a total depth of 12 inches of uncompacted soil with an organic content of 10 percent?\*

**Frequently   Sometimes   Rarely   NA**

Comments:

\*These figures come from the “*Guidelines & Resources for Implementing Soil Depth & Quality BMPs.*” See [http://compostwashington.org/pdf/soil\\_manual.pdf](http://compostwashington.org/pdf/soil_manual.pdf) .

20. **Planting Beds:** On beds that you regularly maintain, how often do you renew mulch?

**no regular schedule**    **once/year**    **twice/year**

## Tree Care

Trees are a significant and long-lived component in the landscape. Tree care practices can improve or compromise tree health.

21. A one-foot radius (at least) of open, plant-free, mulched soil is maintained around newly planted trees, or this practice is suggested to nursery customers.

**Y N NA**

Comments:

22. Are International Society of Arboriculture (ISA) certified arborists\* used, or suggested to nursery customers, for

a) large pruning jobs? **Frequently Sometimes Rarely NA**

b) diagnosing problems? **Frequently Sometimes Rarely NA**

c) hazards evaluations? **Frequently Sometimes Rarely NA**

\* See: [www.isa-arbor.com/arborists/arbsearch.html](http://www.isa-arbor.com/arborists/arbsearch.html)

Comments:

23.

a. Are pruning wastes either a) taken to composting facilities (or to transfer stations that send them to composting facilities); b) composted on site; or c) used for mulch?

**Frequently Sometimes Rarely NA**

Comments:

b. Do you educate customers on the proper disposal options for pruning wastes?

**Y N NA**

Comments:

24. In construction areas, are the root zones of existing trees protected with fencing through the end of the construction process?

**Frequently Sometimes Rarely NA**

Comments:

25. If a tree shows symptoms of a persistent problem, do you counsel clients to consult with a certified arborist?

**Frequently Sometimes Rarely NA**



## Mowing

Natural lawn care principles promote healthy growing conditions and minimal chemical input. Even if you don't provide these services, you should be promoting these practices with your sub-contractors, clients, and customers.

26. Mowing height is adjusted for the grass type. **Y N NA**

Comments:

27. A minimum mowing height of 2" is used. (This requirement does not apply to athletic fields, golf courses or bent grass turf.)

**Y N NA**

Comments:

28. On what percentage of your turf sites is mulch mowing the standard practice?

**50-75% >75% NA**

Comments:

## Irrigation/Watering

Water conservation can be achieved through good design, maintenance and scheduling.

29. How often do you change irrigation programs to adapt to changing water demands during the growing season? **≥ 2    ≥ 4**

Comments:

30. Is drip or soaker irrigation specified/ installed in shrub beds when feasible? **Y    N    NA**

Comments:

31. How frequently is a rain shut-off device specified/installed in irrigation systems?

**At least sometimes    At least 75% of time**

Comments:

32. Does at least one staff member have specialized training in water / irrigation management and/or design? List the individual and the training below:

**No                      Yes**

Name

Training/classes

Comments:

## Design/Installation

Plant selection is important in creating healthy landscapes.

33. How frequently are native plants specified / installed or suggested to customers?

**Sometimes    Often**

Comments:

34. List three or more native plants you are currently working with or selling:

a.

b.

c.

35. How frequently are pest or disease resistant plants specified / installed/recommended?

**Sometimes    Often**

Comments:

36. Do you have a policy of not installing or not selling plants on the Noxious Weed List?

**Y    N**

37. List three or more pest or disease resistant plants you are currently working with or selling:

a.

b.

c.

38. How frequently are drought tolerant plants specified/installed/recommended?

**Sometimes    Often**

Comments:

38. List three or more drought tolerant plants you are currently working with or selling:

a.

b.

c.

39. List at least one address where you have used some of the above plant selections: (include city)

40. In your landscape design work or nursery, how often do you actively work with customers to create landscapes where sustainability is a priority?

**Frequently   Sometimes   Rarely   NA**

Please provide an example.

41. Does at least one staff member have specialized training in landscape design and/or horticulture?

**Y   N   NA**

Name                      Training/Classes

Comments:

## Tracking

Quantitative information about the products you use help track your efforts to reduce pollution. We will be checking to verify these data at your annual renewal visit.

42. Annual usage data (in pounds) is available for all fertilizers and pesticides.

**Y N NA**

Comments:

43. Annual usage data (in pounds) is available for additional horticultural products and materials, such as compost tea, mycorrhizal fungi, dormant oils, horticultural soaps, etc.

**Y N NA**

Comments:

44. Annual usage data is available for compost and other soil amendments.

**Y N NA**

Comments:

## Training

Staff who are knowledgeable about horticulture and plant pests and diseases are better able to implement IPM programs and use sound cultural practices.

45. You discuss emerging horticultural issues with staff through the season and agree on a common approach for each issue. **Y N NA**

Comments:

46. Staff are provided with routine opportunities to attend outside training on topics such as pest identification, IPM, soil building, etc. **Y N NA**

Comments:

47. Is at least one member of the staff degreed, certified or formally trained in horticultural practices or plant pests and diseases? (horticulture, botany, IPM, arboriculture, urban forestry, plant pathology, landscape design, etc.)

**Y N NA**

Comments:

Provide the names of these individuals:

Name (include owner)	Degree/Certification/Training
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a.

b.

c.

## Customer Communication

It is important for EnviroStar businesses to communicate with customers or clients regarding their environmental protection efforts. "Customers" may include the general public, agency staff, facility managers, etc.

48. We provide written documentation of our work to clients. This includes assessments, products applied, treatments used and other actions taken on site.

**Y N NA**

Comments:

49. Horticultural concerns, such as pests or plant diseases, are communicated to the customer in writing. (This can include email.)

**Y N NA**

Comments:

50. Do you provide knowledgeable staff on site to answer customers' questions about plant problems and less toxic alternatives?

**Y N NA**

51. What percent of your customers receive *written* information about low impact landscaping and / or maintenance?

(Written information about low impact landscaping includes information about the importance of accurate diagnosis and soil testing, alternatives to registered pesticides, minimizing water use, mulch mowing, soil amendments and other related materials that stress Integrated Pest Management (IPM), sound cultural practice, and proper diagnosis.)

**<5% 5-50% >50%**

For nurseries: Please specify in the comments section below what written information you provide to your customers or attach examples.

Comments:

## 5-STAR Business

5-star EnviroStars lead their industry in awareness of environmental issues, and they are among the first to take steps to reduce pollution. To qualify as a 5-Star EnviroStar, you must

- (a) meet the three requirements listed below, and
- (b) demonstrate that you are a leader in environmental stewardship.

### Requirements for 5-Star Businesses

51. All of your customers receive written information about your environmental protection efforts. ('Written' information may include brochures, fact sheets, emails, newsletters, Web site, ads, etc.)

**Yes No NA**

Comments:

52. All of your customers receive written information about low impact landscaping and/or maintenance. (See question #50 for details.)

**Yes No NA**

Comments:

54. You always use organic or "no phosphorous" turf fertilizer unless tests show that levels of available phosphorus in soil are <25 ppm .

**Yes No NA**

Comments:

### Leadership

5-Star EnviroStars go beyond their own business interests to provide leadership within their industry, their community and/or their client base. Please describe how your company has demonstrated its environmental leadership. Examples of what other companies have done are provided below: check all activities that apply to



your company. In addition, please describe other efforts you have made to promote environmental stewardship. ***You must have at least two specific examples.***

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**Recycling and waste reduction:**

- Set up recycling programs for paper, plastics, pots, etc.
- Recycle pots for customers.
- Use recycled products when possible. Examples: plastic lumber, used pots, recycled paper.

**Resource conservation:**

- Take emissions into account when purchasing vehicles, motorized equipment, etc.
- Maintain fleet vehicles on a regular basis to reduce air and water pollution.
- Employ innovative ways to reduce energy use (hybrid vehicles, 4-cycle or electric equipment; biodiesel, etc.)
- Actively encourage employees to minimize vehicle travel to work by taking the bus, biking, carpooling or walking (see [www.RideshareOnline.com](http://www.RideshareOnline.com) ).
- Protect nearby water bodies and salmon by adopting storm and surface water management practices (see [www.salmoninfo.org/contactinfo.htm](http://www.salmoninfo.org/contactinfo.htm) ).
- Conserve energy by using compact fluorescent lighting and/or participating in lighting retrofit and conservation programs.

**Industry leadership:**

- Share successes, cost savings and environmental tips with the industry—through association meetings, publications, and/or industry-related conferences.
- Educate members of our industry by discussing IPM and pollution prevention in training, certification, public forums, and/or voc-tech programs.
- Work with suppliers and manufacturers to promote the introduction of environmentally responsible products.
- Reduce environmental impact by developing or adopting a new technology, product, or service innovation. Describe this:

**Customer education:**

- Offer classes, lectures, seminars and other training to customers about low impact landscaping and maintenance, horticultural concerns, and/or the natural world.
- Bid on jobs that specify low impact landscaping and/or maintenance.
- Educate our employees and/or customers about steps they can take to prevent pollution at home.

\_\_\_ In landscape design work, we work actively with most clients to create landscapes where sustainability is a priority.

\_\_\_ In landscape maintenance, we work actively with most clients to maintain landscapes for long term sustainability.

**General Public Education:**

\_\_\_ Sponsor a neighborhood cleanup, tree-planting, storm drain stenciling and/or other community-based environmental effort.

\_\_\_ Promote our environmental initiatives on our Web site, in advertisements and/or using other methods.

\_\_\_ Make environmental education materials available to the public.

\_\_\_ Make IPM practices and sustainability a priority in discussions with contractors, contractees, supervisors, staff, etc.—that is, anyone we have an opportunity to educate during the course of business.

\_\_\_ Write newsletter articles that include information about low impact landscaping and how to design and maintain landscapes that require no or minimal pesticides.

**<Make sure you identified a goal for the year on page 3>**

**Congratulations! We look forward to adding your business/organization to the EnviroStars Program!**

Mail, email or fax your application worksheet to the EnviroStars representative in your county: see [www.envirostars.org/contact.aspx](http://www.envirostars.org/contact.aspx), ; call 206-263-3063 Or 1-877-220-7827.

An EnviroStars representative will contact you to schedule a consultation visit. We will review your application and notify you of your star rating following the visit to verify you meet qualification standards.

Alternate formats available. Voice 206-263-3050 or TTY relay: 711 (Interpreters available).

Produced by the Local Hazardous Waste Management Program in King County, in collaboration with the EnviroStars Cooperative

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